



LEADERSHIP PROFILE

As a Managing Director at Oxford Financial Group, Ltd., Charles demonstrates his expertise and thought leadership in delivering personalized family office experiences to clients and their families. Charles focuses on helping wealth creators and inheritors navigate the personal and financial challenges that accompany family wealth, often involving business transactions and succession/exit planning. In a world where the meaning of a “family office” is increasingly blurred, Charles is adept at discussing the financial advice landscape and helping families evaluate an appropriate wealth management structure, which operates in the families’ best interest while being both well-resourced and economically savvy.

In his ongoing work with clients, Charles helps implement tailored wealth transfer strategies and private investment solutions to better align a family’s capital with their unique family, community and philanthropic goals. Offering a true family office

CHARLES R. CARTER, CFP®, CEPA MANAGING DIRECTOR



“I find great joy in understanding an entrepreneurs’ unique journey and discovering their personal, financial and business goals. Thoughtfully delivering clarity and peace of mind for clients to pursue these aspirations is my driving passion.”

experience, Charles believes in working closely with multi-generational families across generations to promote the stewardship of family legacies and values.

Charles is a CERTIFIED FINANCIAL PLANNER™ professional, a Certified Exit Planning Advisor and a member of The UHNW Institute (The Ultra-High-Net-Worth Institute), a prestigious nonprofit think tank and learning exchange. Charles brings to Oxford more than 20 years of experience serving individuals and families with broad wealth planning expertise. Prior to joining the firm, Charles served as a Vice President at Highland Capital Brokerage and built a practice providing independent wealth planning counsel working alongside esteemed investment, legal, accounting and insurance professionals throughout the Midwest.

Originally from Ohio, Charles and his wife now live in Indianapolis with their three young daughters. In his free time, Charles enjoys traveling with his family and is an avid golfer.

CERTIFIED FINANCIAL PLANNER™ professionals are licensed by the CFP® Board to use the CFP® mark. CFP® certification requirements include: bachelor's degree from an accredited college or university, completion of the financial planning education requirements set by the CFP® Board (www.cfp.net), successful completion of the CFP® Certification Exam, comprised of two three-hour sessions, experience requirement: 6,000 hours of professional experience related to the financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements, successfully pass the Candidate Fitness Standards and background check, agree annually to be bound by CFP® Board's Standards of Professional Conduct and complete 30 hours of continuing education every two years, including two hours on the Code of Ethics and Standards of Professional Conduct. The Certified Exit Planning Advisor (CEPA) Program is a five-day executive MBA-style program that trains and certifies qualified professional advisors in the field of exit planning. OFG-2404-16