# LEADERSHIP PROFILE

As a Managing Director at Oxford Financial Group, Ltd., Josiah Sears' primary responsibilities include working with multi-generational clients and their advisors to develop each family's Oxford MasterPlan℠ to enrich their legacy.

Prior to joining Oxford, Josiah served in various leadership consulting positions. His depth of knowledge, background and passion for helping clients through the various stages of their life and wealth goals are just the beginning of what makes him an excellent partner to the clients he serves. Josiah is focused on ensuring families have access to the many resources Oxford has to offer while suggesting strategies aligned with the client's best interest.

## JOSIAH P. SEARS, MA, CFP®
### MANAGING DIRECTOR

*"It is a tremendous honor building impactful relationships with client families while guiding them through their Oxford MasterPlan℠. Together we work to influence, protect and foster the growth of the family for generations to come."*

Josiah graduated from Indiana University's Kelley School of Business with a degree in finance and played Hoosier Big Ten Football for five years. He earned his master's degree in executive leadership from Liberty University School of Business. Josiah is a Certified Financial Planner™ professional and currently maintains his Series 65 Investment Advisor registration.

Josiah, his wife Lyndee and their three children live in the Indianapolis suburb of Carmel. They are active members of ITownChurch and love to serve those in need in the Indianapolis community.

Passionate about intentional leadership, Josiah brings an uplifting social approach to each of his client interactions and ensures that every client experiences well-resourced and superior service at Oxford.

*The master of arts in executive leadership degree is designed to provide the social and technical skills necessary for those seeking to advance their careers by expanding their skill sets and learning to conquer real-world challenges in business, nonprofit and government settings. Certified Financial Planner™ professionals are licensed by the CFP® Board to use the CFP® mark. CFP® certification requirements include: bachelor's degree from an accredited college or university, completion of the financial planning education requirements set by the CFP® Board (www.cfp.net), successful completion of the CFP® Certification Exam, comprised of two three-hour sessions, experience requirement: 6,000 hours of professional experience related to the financial planning process or 4,000 hours of apprenticeship experience that meets additional requirements, successfully pass the Candidate Fitness Standards and background check, agree annually to be bound by CFP® Board's Standards of Professional Conduct and complete 30 hours of continuing education every two years, including two hours on the Code of Ethics and Standards of Professional Conduct. OFG-2210-04*