

OXFORD FINANCIAL GROUP, LTD.™

## **RANKED AS A TOP 5 REGISTERED INVESTMENT ADVISOR**

Oxford Financial Group, Ltd. has been nationally ranked as one of the top five Registered Investment Advisors on *Financial Planning* magazine's list of top RIA firms. Oxford ranked #1 in 2013, 2014, 2015, 2016 and 2017 and #5 in 2020. We believe our top ranking allows us to attract the best talent in the industry, have a thorough depth of technical resources internally and access Aspirational Investment Solutions on behalf of our clients.

| RANK    | FIRM                                | LOCATION             | AUM<br>(billions) | INVESTMENT<br>ADVISORS | EMPLOYEES |
|---------|-------------------------------------|----------------------|-------------------|------------------------|-----------|
| 4       | Capital Strategies Investment Group | Oakbrook Terrace, IL | \$15.71           | 4                      | 20        |
| 5       | Oxford Financial Group, Ltd.        | Carmel, IN           | \$13.10           | 31                     | 144       |
|         | Personal Capital Advisors Group     | San Francisco, CA    | \$12.24           | 164                    | 247       |
|         | Oxford Financial Group, Ltd.        | Carmel, IN           | \$13.58           | 35                     | 145       |
| 2       | Brownson, Rehmus & Foxworth         | Chicago, IL          | \$10.13           | 50                     | 57        |
| 3       | Shepherd Kaplan                     | Boston, MA           | \$8.35            | 18                     | 51        |
| 6<br>1  | Oxford Financial Group, Ltd.        | Carmel, IN           | \$13.82           | 30                     | 130       |
| 2       | Shepherd Kaplan                     | Boston, MA           | \$10.28           | 24                     | 50        |
| 3       | Brownson, Rehmus & Foxworth         | Chicago, IL          | \$10.13           | 48                     | 56        |
|         | Oxford Financial Group, Ltd.        | Carmel, IN           | \$12.45           | 30                     | 130       |
| 2       | Creative Planning                   | Leawood, KS          | \$12.00           | 73                     | 108       |
|         | Shepherd Kaplan                     | Boston, MA           | \$10.40           | 20                     | 45        |
| 4<br>1  | Oxford Financial Group, Ltd.        | Carmel, IN           | \$10.82           | 30                     | 120       |
| 2       | Rockefeller                         | New York, NY         | \$10.63           | 56                     | 117       |
| 3       | Shepherd Kaplan                     | Boston, MA           | \$9.08            | 16                     | 40        |
| .3<br>1 | Oxford Financial Group, Ltd.        | Carmel, IN           | \$10.01           | 11-50                  | 120       |
| 2       | Shepherd Kaplan                     | Boston, MA           | \$7.74            | 11-50                  | 40        |
| 3       | Aspiriant                           | Los Angeles, CA      | \$6.77            | 51-250                 | 114       |

See disclosures on reverse side.

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