FOR IMMEDIATE RELEASE: Media Contact: Olivia Adams Byrum & Fisk Advocacy Communications 616-726-7705 oadams@byrumfisk.com



Oxford Financial Group, Ltd. relocates to 85 Campau Ave. NW to support expansion, doubles office space

Colliers International | West Michigan helps Oxford find larger office space in pent up downtown office market

GRAND RAPIDS, Mich. – **Oxford Financial Group, Ltd.**, one of the largest registered investment advisor firms in the U.S., is expanding their Grand Rapids presence by relocating to a new office at 85 Campau Ave. NW, **Colliers International | West Michigan** announced today.

"We are always excited when we can support the expansion of local companies by helping them find the space they need to continue growing," said **David Wiener**, senior vice president at Colliers International | West Michigan. "Even though Oxford loved their location at 99 Monroe, they needed more office space quickly to accommodate their incredible growth. We're pleased we could help them find a location that's still downtown, near the river and close to the amenities they love."

Oxford signed a lease for 6,900 square feet on Aug. 11. The new office is undergoing construction and is adding new finishes. The office also offers guest parking. Oxford has plans to move into the new office in January 2018.

"We were thrilled when Colliers was able to find us a new office just across the street," said **Lauri Emery** of Oxford. "The Colliers team understood our needs and went above and beyond to make sure we could stay in downtown Grand Rapids. We're looking forward to moving into 85 Campau in the new year."

Reflecting the trend in downtown Grand Rapids' pent up office space, Oxford's move is further evidence that office space continues to be in high demand and companies are looking for creative solutions to support expansions and continued growth. Colliers was able to lease Oxford's former office space before they moved out, which shows signs of a strong market. Chicago Title, an insurance company, will fill 2,900 square feet in 99 Monroe and has plans to move in Feb. 1, 2018.

Colliers International | West Michigan represented Oxford and Chicago Title in both transactions, as well as 99 Monroe. **Lori Neitzel** manages 85 Campau Ave. NW and also owns it with her two brothers. NAI represented Neitzel in the transaction.

"While we are sad to see Oxford leave, we can't wait to have them as neighbors and we are looking forward to welcoming Chicago Title to 99 Monroe," said **Tim Engen**, Vision Real Estate Investment founder and CEO. "With 99 Monroe filling up as quickly as space becomes available

and 85 Campau nearly at capacity, this announcement is a true example of Grand Rapids' thriving downtown office market."

###

About Colliers International Group, Inc.

<u>Colliers International</u> Group Inc. (NASDAQ and TSX: CIGI) is an industry leading global real estate services company with 15,000 skilled professionals operating in 68 countries. With an enterprising culture and significant employee ownership, Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide. Services include strategic advice and execution for property sales, leasing and finance; global corporate solutions; property, facility and project management; workplace solutions; appraisal, valuation and tax consulting; customized research; and thought leadership consulting.

Colliers professionals think differently, share great ideas and offer thoughtful and innovative advice that helps clients accelerate their success. Colliers has been ranked among the top 100 global outsourcing firms by the International Association of Outsourcing Professionals for 12 consecutive years, more than any other real estate services firm. Colliers also has been ranked the top property manager in the world by Commercial Property Executive for two years in a row.

For the latest news from Colliers, visit Colliers.com or follow us on Twitter: @Colliers WM and LinkedIn.

About Oxford Financial Group, Ltd.

Oxford Financial Group, Ltd. is the premier multifamily office in the Midwest and one of the largest Registered Investment Advisor (RIA) firms in the country. Oxford has oversight of more than \$20 billion in assets (which includes assets under management), with 20 Managing Directors serving over 800 families and institutions in 37 states. Oxford is an independent, fee-only firm providing families generational estate planning advice and institutions forward-thinking investment strategies for over 35 years. With special expertise in alternative investments and private equity, Oxford specializes in serving clients with net worth above \$5 million.